



SADHANA EDUCATION SOCIETY'S

(Registered under society's act of 1860 & Bombay Public Trust Act 1950)
Linguistic (Gujarati) Minority

L. S. RAHEJA COLLEGE OF ARTS & COMMERCE

Estd : 1980

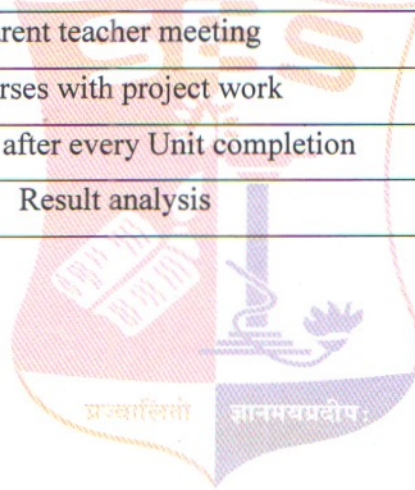
Relief Road, Santacruz (W), Mumbai - 400 054.


Tel.: 2660 9320 / 2661 4101 | E-mail: degree.office@lsraheja.org / principal@lsraheja.org

Website : www.lsraheja.org

1.1.2 The institution adheres to the academic calendar including for the conduct of CIE

Sr. No	Particulars	Page No.
1.	Academic calendar	2
2.	Exam Time table	2
3.	Parent teacher meeting	2
4.	Courses with project work	2
5.	Class test after every Unit completion	3 - 8
6.	Result analysis	9 - 17




Dr. Debajit N. Sarkar
(Principal)



Following are the examples that the institution adhere to continuous internal evaluation

1. Academic calendar : <https://www.israheja.org/wp-content/uploads/2022/01/Academic-Calender-2021-22.pdf>
2. Exam Time table : <https://www.israheja.org/examination/#ExamTimeTable>
3. Parent – teacher meeting for 2020-21 :

Sr. No.	Department	Date
1.	Parents Teacher Meeting for Economics	09/12/2020
2.	Parents Teacher Meeting for Economics	16/12/2020
3.	Parents Teacher Meeting for Sociology, Psychology and History	09/12/2020
4.	Parents Teacher Meeting for Sociology	10/12/2020
5.	Parents Teacher Meeting for BAMMC	12/12/2020
6.	Parents Teacher Meeting for FYBBI	19/12/2020
7.	Parents Teacher Meeting for SYBBI	12/12/2020
8.	Parents Teacher Meeting for TYBBI	19/12/2020
9.	Parents Teacher Meeting for FYBFM	16/12/2020
10.	Parents Teacher Meeting for SYBFM	12/12/2020
11.	Parents Teacher Meeting for TYBFM	16/12/2020
12.	Parents Teacher Meeting for FYBMS	21/12/2020
13.	Parents Teacher Meeting for SYBMS	22/12/2020
14.	Parents Teacher Meeting for TYBMS	17/12/2020
15.	Parents Teacher Meeting for FYBSCIT	16/12/2020
16.	Parents Teacher Meeting for SYBSCIT	23/12/2020
17.	Parents Teacher Meeting for TYBSCIT	16/12/2020

4. Courses with Project work: <https://www.israheja.org/wp-content/uploads/2022/01/1.3.2-Experiential-learning-through-project-work.pdf>



Principal



5. Class Test after every unit completion.

TYBCOM CLASS TEST

Subject: MHRM

Date: 28.8.2018

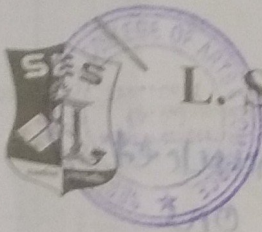
Students to answer the following questions:

Q1) Define Marketing. Explain important features of marketing?

Q2) Define CRM. What are the various techniques of Customer relationship management?

Q3) Explain the various strategies of Product Positioning?

Q4) Explain the various factors influencing Pricing?



L. S. Raheja College of Arts & Commerce

Juhu Road, Santacruz (W), Mumbai - 400 054.

12945



Candidates Seat No. 1434

(In Figures)

Date: 28/8/18 Class: Toy Bcom

(In Words)

Subject: Commerce II

Examination: Internal Assessment - Unit Test

Question No.	1	2	3	4	5	Total	Signature of the Examiner
Marks Awarded							

INSTRUCTIONS TO CANDIDATES

- Candidates should occupy the correct seat and write correct Roll number in the space provided for the purpose in the answer book.
- Candidates who are not in their seats by the time allotted, will not as a rule, be permitted to appear for the examination. The Senior Supervisor may, however, at his/her discretion admit those, who give him/her a satisfactory reason for the same.
- Do not write your name in any part of the answer book.
- Use of unfair means in the examination is liable for punishment as per the rules of the University of Mumbai.

Question No. Start Writing from here

Marks

1st answer:-

Meaning:- Product decision areas are covered under the promotion mix.

Promotion mix refers to the set of the product that the firm concentrates on those product. In this we have to study pricing, promotion place of the product.

→ product decision areas.

1. Product Design:-

product design place a very important role in gaining customer acceptance. product design process include the creating new & improved product. The product designer's must combine the art science & technology to create new & improved product.

2. Product Mix:-

The marketer has to consider and should decide that whether to concentrate on one product or to product mix. Product mix is the set of product



Question No.	1	2	3	4	5	Total	Signature of the Examiner
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Question No. Start Writing from here Marks

Q.1 Product life cycle and various stages in PLC -

Diagram

Product can be define as anything that can be offered to the market for attention, acquisition and consumption that can satisfy a need or want.

Product life cycle - Product passes through various stages or phases during its lifetime. Some of the stages are as follows -

I Product Development Stage -
 Product development stage begins when company generates the new product idea. The product idea is researched and developed into a new product.
Objective - To researched and developed new product.

II Introduction stage -
 Introduction stage begins when new product launched for the first time in market.
Objective - To create product awareness

TYBA CLASS TEST

Subject: Export Management

Date: 18.01.2020

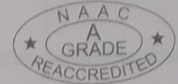
Students to answer the following questions:

Q1) discuss the factors affecting selection of product in Export marketing?

Q2) What is IMR, explain steps in IMR?

Q3) Explain various stages in PLC?

Q4) Explain the various product planning decisions taken by the exporter?



Candidates Roll No. : 1978
(in Figures)

Date : 18-1-20 Class : TYBA
(in Words)

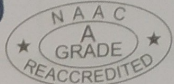
Subject : Commerce EM Examination : Internal Assessment - Unit Test JPT/ST/19

Question No.	1	2	3	4	5	Total	Signature of the Examiner
Marks Awarded							

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Question No.	Start Writing from here	Marks
Q4	Explain various product Planning decisions taken by the exporter?	
Ans	Product planning is done by the exporter after he/she has decided the product and the market, which product he/she wants to export in which market. There is a plan made by the exporter for the product he/she wants to export.	
1	Product line - it indicates to which industry the product belongs to. For eg. Automobiles, electronics consumer goods.	
2	Product Mix - It refers to the combination of different product lines. It refers to the different technology or industry to which the product belongs. It is a mixture of 2 or more products.	



Candidates Roll No. : 1979
(in Figures)

Date : 18/11/2020 Class : TYBA
(in Words)

Subject : Commerce Examination : Internal Assessment - Unit Test JPTD 9/1/17

Question No.	1	2	3	4	5	Total	Signature of the Examiner
Marks Awarded							

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Question No. Start Writing from here Marks

2] Discuss the factors affecting selection of product in Export Marketing?

Ans Selection of products is one of the most important factors in which exporters look carefully at the whole market situation and position of the product. Thus, by doing this one can achieve everything successfully.

* The factors affecting selection of product in Export Marketing are as follows:-

(i) Position of the product & manufacturer:-

Be specific in points

The manufacturer should manufacture the product as per the market demands thus the manufacturer should know where the production of the product is needed. The product should be followed very closely with the help of export marketer.

(ii) Export Marketer should act as link:-

Thus the export marketer should know the market situation and thus should act as a link between the manufacturer & the export marketer.



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RESULT ANALYSIS

B.A. APRIL -2021 (Academic Year 2020-2021)

Sr. No.	Particulars	Apr-21
1	Total Number of Students Appeared	97
2	Total Number of Students Passed with 'O' Grade	0
3	Total Number of Students Passed with 'A+' Grade	5
4	Total Number of Students Passed with 'A' Grade	13
5	Total Number of Students Passed with 'B+' Grade	12
6	Total Number of Students Passed with 'B' Grade	17
7	Total Number of students Passed with 'C' Grade	7
8	Total Number of Student Passed with 'D' Grade	1
9	Total Number of RPV / RLE	34
10	Total Number of Students Passed	89
11	Total Number of Students Failed	8
12	College Passing Percentage	91.75

Rank Holders

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	1138973	Mordani Prerna Raju Varsha	9.93	First
2.	1138979	Rane Sailee Santosh	9.50	Second
3.	1138959	Prambha Goyal Uma	9.31	Third



DR. DEBAJIT N. SARKAR
PRINCIPAL



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RESULT ANALYSIS

B.COM. APRIL -2021 (Academic Year 2020-2021)

Sr. No.	Particulars	Apr-21
1	Total Number of Students Appeared	331
2	Total Number of Students Passed with 'O' Grade	0
3	Total Number of Students Passed with 'A+' Grade	0
4	Total Number of Students Passed with 'A' Grade	6
5	Total Number of Students Passed with 'B+' Grade	38
6	Total Number of Students Passed with 'B' Grade	141
7	Total Number of students Passed with 'C' Grade	60
8	Total Number of Student Passed with 'D' Grade	2
9	Total Number of RPV / RLE	64
10	Total Number of Students Passed	311
11	Total Number of Students Failed	20
12	College Passing Percentage	93.96

Rank Holders

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	2097439	Gour Ranjeet Umesh	8.78	First
2.	2097415	Ali Sameena Shaukat	8.40	Second
3.	2097567	Chande Sejal Vinayak	8.31	Third




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RESULT ANALYSIS

B.M.S. APRIL -2021 (Academic Year 2020-2021)

Sr. No.	Particulars	Apr-21
1	Total Number of Students Appeared	123
2	Total Number of Students Passed with 'O' Grade	0
3	Total Number of Students Passed with 'A+' Grade	17
4	Total Number of Students Passed with 'A' Grade	45
5	Total Number of Students Passed with 'B+' Grade	27
6	Total Number of Students Passed with 'B' Grade	9
7	Total Number of students Passed with 'C' Grade	0
8	Total Number of Student Passed with 'D' Grade	0
9	Total Number of RPV / RLE	24
10	Total Number of Students Passed	122
11	Total Number of Students Failed	1
12	College Passing Percentage	99.19

Rank Holders

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	2233761	Chowdhury Shreeyashree Rajesh Kumar	9.78	First
2.	2233857	Pal Aarti Ramavtar Hiravati	9.63	Second
3.	2233852	Merchant Fatema Aliasgar	9.58	Third




DR. DEBAJIT N. SARKAR
PRINCIPAL

Programmes Offered : Aided : F.Y.J.C. & S.Y.J.C.- Arts and Commerce, B.A. & B.Com.

Self Finance : B.M.S., B.A.F., B.B.I., B.Sc. IT., B.F.M., B.A.M.M.C. & M.Com. Research Centre For Commerce (Business Policy & Administration)



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RESULT ANALYSIS

B.A.F. APRIL -2021 (Academic Year 2020-2021)

Sr. No.	Particulars	Apr-21
1	Total Number of Students Appeared	66
2	Total Number of Students Passed with 'O' Grade	0
3	Total Number of Students Passed with 'A+' Grade	20
4	Total Number of Students Passed with 'A' Grade	26
5	Total Number of Students Passed with 'B+' Grade	4
6	Total Number of Students Passed with 'B' Grade	2
7	Total Number of students Passed with 'C' Grade	0
8	Total Number of Student Passed with 'D' Grade	0
9	Total Number of RPV / RLE	14
10	Total Number of Students Passed	66
11	Total Number of Students Failed	0
12	College Passing Percentage	100.00

Rank Holders

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	2192597	Poojary Rakshith Raghuram Anitha	9.97	First
2.	2192603	Nishad Satish Rampriti Nirmala	9.84	Second
3.	2192614	Sanklecha Viral Parasmal Devi	9.68	Third




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RESULT ANALYSIS

B.B.I. APRIL -2021 (Academic Year 2020-2021)

Sr. No.	Particulars	Apr-21
1	Total Number of Students Appeared	55
2	Total Number of Students Passed with 'O' Grade	0
3	Total Number of Students Passed with 'A+' Grade	1
4	Total Number of Students Passed with 'A' Grade	12
5	Total Number of Students Passed with 'B+' Grade	15
6	Total Number of Students Passed with 'B' Grade	18
7	Total Number of students Passed with 'C' Grade	1
8	Total Number of Student Passed with 'D' Grade	0
9	Total Number of RPV / RLE	8
10	Total Number of Students Passed	55
11	Total Number of Students Failed	0
12	College Passing Percentage	100.00

Rank Holders

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	2213593	Gada Zil Dinesh	9.22	First
2.	2213582	Gowda Ramya Ravi	8.98	Second
3.	2213563	Dawande Komal Krishna	8.90	Third




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RESULT ANALYSIS

B.F.M. APRIL -2021 (Academic Year 2020-2021)

Sr. No.	Particulars	Apr-21
1	Total Number of Students Appeared	50
2	Total Number of Students Passed with 'O' Grade	0
3	Total Number of Students Passed with 'A+' Grade	9
4	Total Number of Students Passed with 'A' Grade	17
5	Total Number of Students Passed with 'B+' Grade	9
6	Total Number of Students Passed with 'B' Grade	8
7	Total Number of students Passed with 'C' Grade	2
8	Total Number of Student Passed with 'D' Grade	0
9	Total Number of RPV / RLE	5
10	Total Number of Students Passed	50
11	Total Number of Students Failed	0
12	College Passing Percentage	100.00

Rank Holders

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	2225527	Mandavia Shubham Vijay	9.97	First
2.	2192603	Jagateeswari Ashwita Chandran	9.87	Second
3.	2225529	Ojha Siddharth Asim	9.81	Third




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B.M.M. APRIL -2021(Academic Year 2020-2021)

Sr. No.	Particulars	Apr-21
1	Total Number of Students Appeared	64
2	Total Number of Students Passed with 'O' Grade	0
3	Total Number of Students Passed with 'A+' Grade	14
4	Total Number of Students Passed with 'A' Grade	18
5	Total Number of Students Passed with 'B+' Grade	21
6	Total Number of Students Passed with 'B' Grade	5
7	Total Number of students Passed with 'C' Grade	0
8	Total Number of Student Passed with 'D' Grade	0
9	Total Number of RPV / RLE	4
10	Total Number of Students Passed	62
11	Total Number of Students Failed	2
12	College Passing Percentage	96.88

Rank Holders

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	1170458	Chauhan Vatsh Rishav	9.68	First
2.	1170456	Singh Akansha Suresh	9.60	Second
3.	1170450	Verlekar Samruddhi Milind	9.52	Third




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RESULT ANALYSIS

B.SC(IT) APRIL -2021(Academic Year 2020-2021)

Sr. No.	Particulars	Apr-21
1	Total Number of Students Appeared	46
2	Total Number of Students Passed with 'O' Grade	0
3	Total Number of Students Passed with 'A+' Grade	3
4	Total Number of Students Passed with 'A' Grade	15
5	Total Number of Students Passed with 'B+' Grade	14
6	Total Number of Students Passed with 'B' Grade	9
7	Total Number of students Passed with 'C' Grade	0
8	Total Number of Student Passed with 'D' Grade	0
9	Total Number of RPV / RLE	3
10	Total Number of Students Passed	44
11	Total Number of Students Failed	2
12	College Passing Percentage	95.65

Rank Holders

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	3103760	Bandre Sakshi Santosh	9.37	First
2.	3103785	Pawar Pratik Satish	9.08	Second
3.	3103787	Shaikh Afsar Ali	9.07	Third




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RESULT ANALYSIS

M.COM APRIL -2021 (Academic Year 2020-2021)

Sr. No.	Particulars	Apr-21
1	Total Number of Students Appeared	88
2	Total Number of Students Passed with 'O' Grade	0
3	Total Number of Students Passed with 'A+' Grade	35
4	Total Number of Students Passed with 'A' Grade	43
5	Total Number of Students Passed with 'B+' Grade	7
6	Total Number of Students Passed with 'B' Grade	2
7	Total Number of students Passed with 'C' Grade	0
8	Total Number of Student Passed with 'D' Grade	0
9	Total Number of RPV / RLE	0
10	Total Number of Students Passed	87
11	Total Number of Students Failed	1
12	College Passing Percentage	98.86

MCOM (ACCOUNTANCY) SEM VI APRIL -2021 (A.C.YEAR 2020-2021)

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	5119387	Bist Rajesh Singh Birsingh	9.75	First
2.	5119389	Dcosta Synthia Bernard	9.75	First
3.	5119401	Kothari Ajj Mukesh	9.69	Second
4.	5119407	Shinde Akash Pradeep	9.31	Third


MCOM (BANKING & FINANCE) SEM VI APRIL -2021 (A.C.YEAR 2020-2021)

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	5119440	Raiyani Parshva Bharatbhai Meeta	9.81	First
2.	5119447	Shaikh Fauzia Yaqoob Kaneez	9.81	First
3.	5119428	Juneja Harjot Singh Rajinder	9.69	Second
4.	5119431	Kothari Dhruve Amrish	9.69	Second
5.	5119420	Dadhich Shreekant Mukesh Anita	9.63	Third
6.	5119444	Shah Hetvi Abhay	9.63	Third

MCOM (BUSINESS MANAGEMENT) SEM VI APRIL -2021 (A.C.YEAR 2020-2021)

Sr. No.	Seat No.	Name of the Students	FINAL CGPA	Rank
1.	5119381	Suthar Mitali Narendra Daya	9.75	First
2.	5119367	Dedhia Siddhi Mukesh Rekha	9.63	Second
3.	5119373	Mahtani Sharan Ranjhu	9.56	Third




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