## SES's L.S. RAHEJA COLLEGE OF ARTS AND COMMERCE

# (AUTONOMOUS)



Syllabus of Introduction to Communication under NEP 2020 vertical (AEC) with effect from 2024-25

**Department of English (Bachelor of Commerce (Management Studies)** 

HoD/Senior Person of the Department: Dr. Preeti Vaswani

Date of approval by the BoS: 23<sup>rd</sup> April 2024

Approved by the Academic Council: 29th April 2024

Ratified by the Governing Body: 6th May 2024



Programme: Ba	rogramme: Bachelor of Commerce (Management Studies)		Semester : I			
Course : Introduction to Communication Academic Year: 2024-2025 Batch: 2024-2027			Code: UGBN	MSIAEC24		
Teaching Scheme				Evaluation Scheme		
Lectures	Practical	Tutorials	Credits	Internal Continuous Assessment (ICA) (weightage)	Term End Examinations (TEE) (weightage)	
30	Nil	Nil	02	20 marks / 40% of the total marks	30 marks / 60% of the total marks	

Particulars	%
Class tests / Assignment / Project / Quiz etc. (three components- to be conducted at different instants of time)	40 %
Class test, Quiz/presentation/Viva-Voce (OR) Assignment/Project, Quiz and presentation/Viva-Voce	10+5+5=20 Marks

Learning Objectives :	<ul> <li>To outline the communication process and learn its various aspects</li> <li>To enhance and refine verbal and non-verbal communication skills</li> <li>To develop proficiency in writing clear, concise and coherent messages for personal and professional use.</li> </ul>
Learning Outcomes :	<ul> <li>Learners will be able to identify and demonstrate communication constructs in their interactions with self and others</li> <li>Learners will be able to effectively draft and deliver oral and written messages.</li> <li>Learners will be able to effectively use verbal and non-verbal communication cues to enhance their communication abilities</li> </ul>
Pedagogy:	<ul> <li>Lecture</li> <li>Presentation</li> <li>Classroom interaction</li> <li>Role plays</li> <li>Peer Learning</li> <li>Observational learning</li> </ul>

### Each lecture session would be of one hour duration (30 sessions).

Module	Module Content	Module Wise Pedagogy Used	Module Wise Duration/ Lectures
I	<ul> <li>Theory of Communication Skills:</li> <li>The Concept of communication</li> <li>Process of communication and elements of Communication</li> <li>Types of communication – verbal &amp; nonverbal / oral &amp; written / formal &amp; informal / with reference to number of people in the communication</li> <li>Modes of Communication and Objectives</li> <li>7 Cs of Communication</li> <li>Listening skills</li> </ul>	Lecture, AV presentations	15

	Barriers of communication		
	<ul> <li>Reading Skills (SQ3R, Scanning &amp; Skimming) &amp;</li> </ul>		
	Interpretation of Infographics		
	Writing Skills:		
	<ul> <li>Curriculum Vitae</li> </ul>		
	<ul> <li>Statement of purpose</li> </ul>	Classroom	
II	• Letter writing - format, job application letter, acceptance	activities and	15
	letter and Resignation letter	peer learning	
	<ul> <li>Paragraph writing and Summarization</li> </ul>		
	<ul> <li>Understanding social media writing</li> </ul>		

#### REFERENCE BOOKS

- 1. Smith, J. A. (2018). Effective Communication: Strategies for Success (2nd ed.). Pearson.
- 2. Hargie, O., Dickson, D., & Tourish, D. (2004). Communication skills for effective management.
- 3. Hanh, T. N. (2013). The art of communicating. Random House.
- 4. Kahlon, M. (2013). Art of speaking-An Impression of man: Analysing the need for communication and soft skills. *Pertanika Journal of Social Sciences & Humanities*, 21(2).
- 5. Garner, B. A. (2013). *HBR guide to better business writing (HBR Guide Series)*. Harvard Business Review Press.
- 6. McKay, M., Davis, M., & Fanning, P. (2009). *Messages: The communication skills book*. New Harbinger Publications.
- 7. Roman, K., & Raphaelson, J. (2010). Writing that works: How to communicate effectively in business. Harper Collins.
- 8. Andersen, P. A. (1999). *Nonverbal communication: Forms and functions* (2nd ed.). Mayfield Publishing Company.
- 9. Davis, P. Q. (Ed.). (2017). *Advanced Communication Techniques* (4th ed.). Oxford University Press.
- 10. Roeh, I. (2017). Digital communication: Strategic and operational communication in the digital age. Palgrave Macmillan.

#### **Internal Continuous Assessment (ICA) Pattern**

Sr No.	<b>Examination Method</b>	Marks
1	Project / Assignment	10
2	Viva / Presentation	5
3	Class Participation	5
	TOTAL	20

# Term End Examinations (TEE) Question Paper Pattern

Question No.	Description	Total Marks
1	A. Full Length Theory Question <b>OR</b>	12
	B. Full Length Theory Question	
2	A. Full Length Theory Question <b>OR</b>	12
	B. Full Length Theory Question	
3	Short Notes (Any 2 out of 3)	6

The Full length theory questions of 12 marks each may be split up into two smaller questions carrying 6 marks each